

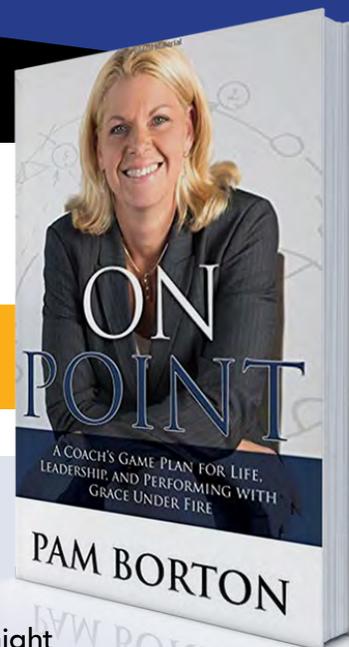
ARE YOUR LEADERS ON POINT?

PAM BORTON

KEYNOTE SPEAKER, ICF SENIOR EXECUTIVE COACH & AUTHOR

In today's environment of rampant change and disruption, developing next-generation successful leaders and high-performing teams is more than an expectation: it's critical for organizations to survive and thrive.

PAM PROVIDES REAL-LIFE EXPERIENCES AND SUCCESSFUL SOLUTIONS TO NAVIGATING HIGH-LEVEL CHALLENGES IN THE WORKPLACE.



PAM BORTON is an in-demand expert on developing high-performing leaders and teams. As President and CEO of Borton Partners, Pam provides elite senior executive coaching and delivers inspirational, dynamic keynote presentations and trainings on leadership and peak performance for organizations worldwide.

As a former head basketball coach, Pam led her teams to a Final Four, Elite Eight, three straight Sweet Sixteens and numerous NCAA Tournament appearances. She brings audiences and executive coaching clients the unique and authentic experience of excelling in a highly visible, ultra-competitive environment. Her leadership coaching spans organizations of all sizes, including Fortune 500 companies, and extends across industries including financial institutions, retail, technology, construction, hospitality, higher education, law enforcement, human resources and healthcare.

Pam's leadership, expertise and philanthropic spirit have been recognized with numerous awards, including the 2016 *Twin Cities Business Magazine* *Marvelous Mentor Award*, *Top 10 Global Women of Leadership Pillar Award*, two-time *Naismith National Coach of the Year Nominee* and *New England National Coach of the Year*.

A FEW OF OUR SUCCESS STORIES



"Whether in her keynote speeches or in executive coaching, she advocates for clarity, integrity, authenticity, and leading with grace."

Caryn Sullivan,
Twin Cities Pioneer Press



BORTON PARTNERS
NEXT LEVEL LEADERSHIP

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PAM'S ON POINT!

Your leaders and teams
can be, too!

OTHER SESSIONS PAM OFFERS:

BREAKING DOWN SILOS:

Creating a Culture of Trust

ENGAGEMENT IS EVERYTHING:

*Transforming Employees
Into Believers*

BUILT TO LAST:

*Create a Performance Culture
that Outperforms*

THE POWER OF VULNERABILITY:

Leading from Within

DRIVE PERFORMANCE:

*The Art and Skill of
Effective Communication*

SALES MADE SIMPLE:

*Skyrocket Your Sales Team
to the Next Level*

COACH INNOVATION:

*Using Improv to Spark
Strategic Thinking*

To plan your own customized
experience, **CONTACT PAM:**

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SAMPLE SPEAKING/TRAINING TOPICS

EMOTIONAL INTELLIGENCE:

The Edge for Leading People and Teams in the 21st Century

What got you here won't get you there. Today the marketplace is more competitive than ever, constant change and disruption is the new normal, and the challenges of recruiting and retaining top talent are at an all-time high. As a certified coach and trainer in Emotional Intelligence (EQi 2.0), Pam shows how elevated emotional intelligence is the secret to success. This session provides best practices to lead with EQ to create a winning culture, build dynamic and loyal teams, be agile and drive results.

YOU'RE ON POINT:

Building High-Performing Teams and Organizations

From the sports world to the boardroom, success means being able to build championship teams from top to bottom and year after year. A consistent culture of excellence doesn't happen by accident - you need a game plan from a winning and proven coach. This session shares keys, strategies and 7-steps to being ON POINT and building high performing teams and organizations.

CHAMPION CHANGE:

Pivot Leadership is Key to Success

The rapid pace of change and disruption is the new norm and it's here to stay. It's critical to master how to effectively lead through change, chaos, confusion and competition with grace. Change is a team sport and everyone plays a significant role. This session provides a winning game plan to create an agile culture filled with people who can pivot and persevere for organizational success.

HUDDLE UP:

Lead Like a Coach and Build a Championship Culture

Coaches consistently win when they communicate an inspiring vision, motivate others to achieve a common goal, focus on training and development and build a strong bench that is filled with top talent. The same is true for leaders in business. This session shows you how to create the mindset of a coach in order to create a championship culture.

MASTER YOUR STYLE:

Using the DiSC Assessment to Drive Results

As a certified coach and trainer in The EVERYTHING DiSC, Pam recognizes that understanding self, strengths and challenges is one thing - understanding others is business gold! Taking a deep dive into the DiSC Work of Leaders Assessment will allow you to better lead, motivate, communicate, and build well-rounded and productive teams. This session highlights why organizations need diverse teams and how to identify and leverage differences to drive results.

MENTAL TOUGHNESS:

Mastering Your Mindset for Success

Success with today's fast paced global complexity comes down to a simple equation: 15/85. While only 15 percent of business success comes from our IQ, the real success evolves from our EQ (emotional intelligence). Those who lead with EQ will outstrip those who aspire to win on smarts alone. This session provides proven skills and techniques to strengthen resilience, confidence and master an unbreakable mindset for success.

STRENGTH IN NUMBERS:

Working Brilliantly Together

In organizations, as in sports, teams are expected to win and compete at a high level, to work seamlessly together and to transcend goals and expectations. This session prepares you to build and lead your "dream team," a diverse, multi-talented group that works together in unison toward shared goals and consistently performs at the next level.